

Marlborough Stadium Trust

Annual Report

1 July 2023 - 30 June 2024



**Marlborough Lines
Stadium 2000**

The Centre of Activity

Marlborough Stadium Trust:

Annual Report

1 July 2023 to 30 June 2024

The Marlborough Stadium Trust was established in 1998 with its primary focus being the development of an Indoor Stadium. This Stadium opened in October 2000. The Trust purchased a commercial Health and Fitness Centre in 2010 and in tandem with the Aquatic Centre redevelopment has grown to provide a full spectrum of Stadium, Health and Fitness and Aquatic recreational and sporting opportunities to the Marlborough community. The Trust has used 'Stadium 2000' as its operational entity since inception. It operates all facilities on a commercial basis but for the benefit of the public of Marlborough.

The Trust's mission is:

"To build a community that is active, connected and inspired."

TRUSTEES

The Marlborough Stadium Trust is made up of seven trustees who all act in a voluntary capacity. Two Trustees are appointed representing user groups, three are community nominated, and two are appointed by the Marlborough District Council. Trustees are the Governance group of the trading entity Marlborough Lines Stadium 2000. Their primary activities are to appoint a General Manager and to plan and monitor strategic, business, and financial objectives.

Trustees in the 2023 – 24 year were:

Mathew Kerr
Samantha Forrest
Paul McKendry
Ben Glover
Kelly Thompson
Anna Houkamau
Martin Fletcher
Simon Halliday

Chairperson
Treasurer

(appointed October 2023)
(retired October 2023)

CHAIRMAN'S REPORT

As we reflect on another successful year for the Marlborough Lines Stadium Trust, I am proud to highlight our collective achievements and celebrate the momentum we continue to enjoy as an increasingly active Marlborough community.

New Zealand's most Active Region

There's lots to be proud of this year. But one of the most impressive milestones is that, over the past decade, we have seen an almost 50% increase in the use of our Aquatic Facility. While we are pleased that this demonstrates the growing popularity of our services, what most excites us about this growth is that we are seeing our services translate to healthy and active lifestyles within our region.

The Active NZ Survey 2024, run by Sport New Zealand, showed that the top of the South Island – which includes Nelson, Tasman, Marlborough, Buller, and Kaikōura – is the country's most active region. Our region leads the way in both the 'adult' and 'young people' categories, with 94 per cent of young people and 79 per cent of adults participating in physical activity each week. Importantly, we also rank top nationally for the average number of hours of physical activity per person per day. We're seeing this activity reflected in ongoing year-on-year increases across all of our key metrics. Memberships have surpassed 2,250, our door counts have grown by another 17% this year, and our fitness class attendance has grown by an impressive 83%. We are also proud to have welcomed an extra 1,000 children through swim programmes this year.

This increase in participation has been driven by a range of factors, including enhanced programming, community engagement initiatives, and ongoing improvements to our facilities. We are dedicated to providing a welcoming environment for all, and it is gratifying to see our efforts resonate with the community.

Strong Financials and Investing for the Future

Our focus on growing diverse income sources and managing our resources prudently has positioned us well financially. Our financial statements this year record total revenue of \$4.3m and total expenses of \$3.9m, with an additional \$173k allowed for an Asset Replacement Provision, resulting in a Net Surplus for the year of \$191k.

These financials position us well to continue to improve our facility. This year, we invested in a major revamp of our gym equipment. In response to the increased use of the Aquatic Facility, we have also initiated the process of reconfiguring the changing room facilities to better accommodate our users. These enhancements are important steps in ensuring that our infrastructure meets the growing demands of our community.

Momentum across all Four Strategic Pillars

All our efforts continue to be guided by our four strategic pillars, which ensure that we remain focused on our mission to build a community that is active, connected, and inspired.

1. **Scaling with a financial model and vision for our site:** We continue to prioritise ongoing improvements to our facilities, enhancing user experiences and ensuring that our spaces remain safe and accessible. Our commitment to upgrading the changing facilities is a testament to this focus. We are also now looking out 10 years with our financial modelling, constantly keeping an eye on our future.
2. **A platform to educate, inspire, and celebrate our community:** We have successfully, after the usual hiccups, implemented a new Customer Relationship Management (CRM) system, which has streamlined our operations and improved our engagement with our community. These enhancements now allow for online membership management and registration for fitness classes. We have also introduced a Feedback App that allows users to share their experiences and suggestions. Improved communication with our community is a key foundation of this strategic pillar, and feedback is an important input as we build for the future.
3. **A purpose-led team, equipped for the future:** In line with our commitment to continuous improvement, the Trust has made it a priority to invest in the professional development of both our stadium team and trustees. This focus ensures that we are equipped with the knowledge and skills necessary to meet the evolving needs of our community. We would like to acknowledge and congratulate all staff members who have achieved new qualifications this year. Your efforts are greatly appreciated, and we look forward to seeing the positive impact of your knowledge and skills in the years ahead.
4. **Growing our wellbeing ecosystem with partnerships:** We have actively engaged with key stakeholders, sharing our vision for the stadium and our strategic plan. This year, we hosted our naming sponsor, Marlborough Lines, and we have plans to meet with other stakeholders to strengthen our partnerships and align our goals. We also hosted the inaugural WinePro event this year, which welcomed over 1,700 attendees. Our role as a key events centre remains important as we contribute not just to the physical wellbeing but also to the economic wellbeing of the region. The WinePro event saw domestic spending increase by 18% over the same time last year, and international card spending on hospitality and accommodation increased by close to 40%. It was pleasing to see Stadium 2000 as the centre of economic activity over that week and to see the connections made.

This year marked a bittersweet moment as we said farewell to Simon Halliday, who retired from the Trust after 24 years of dedicated and valuable service. Simon's contributions have been instrumental in shaping our organisation, and we are grateful for his commitment and leadership.

We were, however, fortunate to welcome Martin Fletcher as a new trustee, bringing with him a wealth of experience from his previous role as Chief Financial Officer for Marlborough District Council. Martin has already made a significant impact on our board and finance committee, enhancing our strategic planning and financial oversight.

Looking ahead, our focus will remain on fostering a vibrant, inclusive environment that encourages lifelong participation in sport and recreation. We will continue to seek out innovative ways to engage with our community, expand our offerings, and ensure that our facilities are accessible to everyone.

On behalf of the board, I would like to extend our heartfelt thanks to GM Bridget Taylor, her dedicated staff, and our volunteers for their contributions to this year's achievements. We also thank Marlborough District Council for their annual operating grant, and Marlborough Lines Limited, our principal naming partner, whose support is crucial to our success. Additionally, we appreciate all our sponsors and funding partners, whose generosity enables the Trust to continue serving the Marlborough community.

I would also like to recognise the extraordinary contribution of the trust board members who have given so freely their time and expertise on a completely voluntary basis.

Together, we are building a legacy of health and well-being in Marlborough, and I am excited about what the future holds for the Marlborough Lines Stadium Trust.

Thank you for your continued support.

Matt Kerr
Chairman
Marlborough Stadium Trust



GENERAL MANAGER'S REPORT

This year has marked a significant period of growth and innovation for the Marlborough Stadium Trust. Our mission, *“to build a community that is active, connected and inspired”* has never been more relevant and we are proud to have fully embarked on our new strategic plan which reflects so closely with our mission.

Throughout 2024, the global wellness industry has continued to emphasise the importance of holistic well-being, encompassing physical, mental and social health. This trend aligns perfectly with our vision for Stadium 2000 as the *“centre of activity for all”* where community engagement and well-being are paramount.

Technological advancements in the sports and leisure industry have also been a focal point. From the integration of our new customer relationship management system, leading to enhanced user experience through data-driven insights, technology is reshaping how we interact with our facilities. We have embraced these trends in systems and initiatives that enhance user engagement, safety and operation efficiency.

Our strategic priorities will continue to reflect our dedication to this evolving wellness narrative. Through ongoing collaboration with community, investing in our team development and promoting holistic well-being, we aim to create an environment where everyone can thrive.

I encourage and welcome all Marlburians – regardless of age, ability, gender, ethnicity or background to come and experience all we have on offer at our “centre of activity”. An active, connected, and inspired community remains the key to our success and purpose as a business.



OUR CUSTOMERS

At Stadium 2000, we're dedicated to serving our community's diverse needs and promoting overall well-being. The primary indicator of this is providing access and connecting community to a wide range of activities.

Activities include aquatic, sport, health and fitness, dance, drama, education, social, childcare and public gatherings. All ages, abilities and backgrounds are welcomed and supported to improve their physical and mental health. Our community has championed our facility for the past 24 years and our increasing customer numbers continue to represent our goal to make Stadium 2000 accessible and attainable to all.

This year, Stadium 2000 has once again achieved record-high usage, with over 1,243,800 door entries—a significant increase in traffic. This notable growth reflects the facility's ongoing importance to the community.

In February 2024, the Trust implemented a price adjustment for membership and casual entry fees, marking the first increase in 12 years. Despite this adjustment, we remain dedicated to ensuring accessibility for all. Prices for child and family swim sessions have been maintained, and free spectator entry continues for most events, excluding closed events. This approach demonstrates the Trust's commitment to keeping our services affordable, particularly for families.

We continue to position ourselves as a year-round destination for health and wellbeing, offering activities that cater to all ages and stages of life. Stadium 2000 has become a cornerstone of the community—a place where every hour and every day brings together diverse groups and generations.

Weekday mornings are lively with workers and students training before their day begins. School groups attend Fundamental Skills and Water Safety programs, while mid-morning sees retirees participating in group fitness classes, followed by social gatherings. Parents and young children engage in swim lessons, and afternoons transition to school-age and adult sports, competitive leagues, and after-work fitness routines.

On weekends, the facility remains a vibrant hub of activity, hosting sports leagues, swim meets, and larger events, contributing to its dynamic role in the community. We are proud to serve as more than just a facility; we strive to be a vital part of Marlborough, bringing people together and promoting community and wellbeing.

PARTNERS, GRANTS & CONTRIBUTIONS

Our partners are integral to the ongoing success of our facility, providing essential support for both operations and community programs. This year, their contributions totalled \$996,968, all of which directly benefit the people of Marlborough through enhanced facilities and services.

In these challenging times, with competing demands on community resources, the value of partnerships cannot be overstated. We extend our heartfelt gratitude to all our partners for their commitment to enriching our community through the services and programs offered at Stadium 2000.

The Marlborough District Council is our largest partner, providing an operating grant of \$870,463 which included a one-off additional payment of \$31,462. Their steadfast support is crucial to our mission.

Our naming partner, Marlborough Lines, contributed \$54,000 in sponsorship last year, reflecting their ongoing dedication to our goals.

Additionally, the Rata Foundation and Redwood Trust contributed \$30,000 and \$20,000 respectively to support the Fundamental Skills Programme for Marlborough school children. Their assistance is vital, as schools cover only 22 percent of the \$250,000 annual programme cost.



WK+ Advisors and Accountants, Carnmore Chateau Marlborough, and BP Computers have supported us as corporate membership partners, and their collaboration is greatly appreciated.

Blenheim Toyota remains a valued partner by providing a vehicle essential for our daily operations at the Stadium. The vehicle's branding also enhances our visibility within the community, effectively promoting our facility and programs.

Together with our partners, we are making a significant impact on our community, ensuring Stadium 2000 continues to be a hub of activity, connection, and well-being for all.



COMMUNITY CONTRIBUTION & ENGAGEMENT

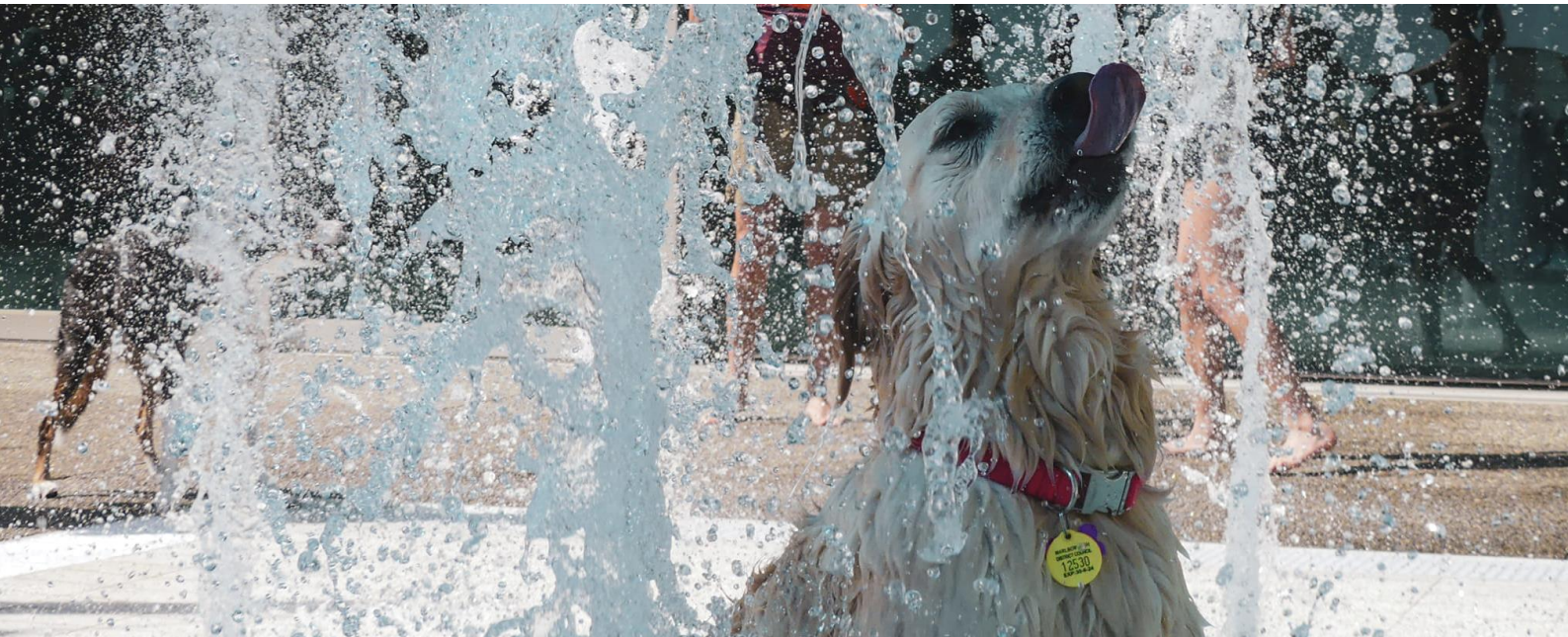
Stadium 2000 remains committed to supporting individuals and community groups through free or subsidised access to our facilities. This year, we donated \$42,000 in vouchers for family swims and memberships to local not-for-profits and charities for fundraising auctions and raffle prizes. This initiative underscores our dedication to making recreational opportunities accessible to all.

In partnership with the Marlborough District Council and the Citizens Advice Bureau, we introduced a kiosk in the Stadium's main foyer. This kiosk serves as a valuable resource, providing easy access to information on local services and community activities, further enhancing our role in supporting community engagement.

Collaborating with local healthcare organisations remain a key focus, as we work to promote the benefits of physical activity for overall health and wellbeing. These partnerships align with the World Health Organisation's 2018-2030 global action plan, *"More active people for a healthier world,"* which advocates for *"Let's Be Active: Everyone, Everywhere, Everyday."*

We have also launched new community initiatives, aimed at expanding our reach. Among these are *"Dog Day Out,"* designed to attract and engage a demographic that may not typically utilise our facility, and the highly successful *"Wipeout Waterpark Inflatable Weekend,"* which provides exciting recreational opportunities targeted at youth and rangatahi. Stadium 2000 also hosted the filming of *'DIVE'* a coming-of-age drama, created by Tyler Redmond and featuring mostly local crew. These initiatives reflect our ongoing commitment to building community engagement and delivering innovative, inclusive recreational activities.

Our focus on accessibility is further evidenced by our continued provision of low entry fees and highly subsidised programmes, for all age groups—from youth to older adults. These efforts ensure that physical activity opportunities are available to everyone, reinforcing our role as a key provider of inclusive and supportive recreational services.



QUALITY STANDARDS

In reviewing our mission, values and key strategic goals we've been inspired by global trends and best practices in our industry. Our commitment to connecting and enabling participation in sports and recreation remains steadfast. We are excited to progress forward, while remaining committed to our legacy and preserving the unique qualities that distinguish us.

Benchmarking with similar facilities across Aotearoa New Zealand demonstrates that our fees offer strong value for the services we provide. The Marlborough District Council's annual contribution remains notably lower than that of other aquatic and stadium facilities nationwide. We take great pride in this and continue to work diligently to maintain these benefits for our community, despite increasing costs in all areas.

Stadium 2000 remains accredited by Poolsafe, which is an independent quality management assessor of industry best practice for pool safety and water quality. We are a member of the Exercise Association of New Zealand; a registered accredited Swim School and our School Holiday Programme holds OSCAR accreditation.

Stadium 2000 is an active member of Recreation Aotearoa, the professional association for facilities like ours and our team networks and engages in mentoring schemes with other professionals to stay abreast of quality, safety and technology developments in the sector.

The Trust continues to recognise the importance of professional development. Stadium 2000 is an accredited workplace for Te Mahi Ako, the national recreation industry training organisation. This allows more fluidity and leverage to be "future ready" whereby our staff and others in Marlborough can be trained, assessed and receive qualification on site.



ASSET MANAGEMENT

We are dedicated to managing our costs prudently while ensuring our facilities remain fully operational through essential and scheduled maintenance and upgrades.

This year has seen significant upgrades to our Health and Fitness Centre, including substantial investments in new gym equipment, replacement of the air conditioning system, and a complete refurbishment of the gym floor with fresh paint, new carpeting, and automated gym lighting.

Additionally, the Stadium has undergone critical enhancements, including upgraded arena lighting and the installation of arena anchor points to support increased functionality and safety.

The Aquatics Centre has received notable investment this year, including enhancements to the aquatic sound system, the installation of new pumps, the replacement of the steam room generator, and the establishment of a cost-saving heat exchanger backwash system. These upgrades are designed to improve functionality and efficiency while supporting our commitment to sustainability.

Furthermore, our building IT systems have undergone considerable upgrades, with the implementation of a new customer relationship management system. We are enthusiastic about the potential this system brings in better connecting with our customers and effectively servicing their needs in the future.

As we enter the next financial year, we look forward to continued collaboration with the Marlborough District Council to develop and implement amenity-focused solutions that meet the needs of the Marlborough community.

Our goal is to keep user charges as low as possible while ensuring our facility remains fit-for-purpose and aligns with industry standards. It is imperative that our facility is maintained to a standard suitable for regional and national events, ensuring safety, sustainability, and enjoyment for all activities.



OUR TENANTS

Stadium 2000 has retained all its tenants from the previous year. All contribute to our vision for growing community through activity and wellbeing. As part of the Trust's commitment to support development in Marlborough, all sports tenants receive free-of-charge office space in the Stadium complex.

Our tenants for the 2023-24 financial year include, Marlborough Rackets Squash Club, Marlborough Amateur Weightlifting Association, Habit Health, EAP Services, Total Body Re-hab, Float Marlborough, Habit Health, Edge Physio, Marlborough Basketball, Marlborough Hockey, Marlborough Volleyball, Marlborough Academy of Dance, Stage Lab, Subway and CPR Coffee.

We are fortunate to have such supportive tenants who align closely with our mission, enhancing our facility with vibrancy, wellness services, and active engagement. Together, we're building a connected and stronger community!



STADIUM

This year we experienced growth in our facility use and overall attendance across all our arena sports. This positive trend is reflected in a slight increase in revenue for sporting use hire compared to the previous year.

Our regular users reflecting the diverse activity with the dry-side facility include:

- Fundamental Skills Programme
- Group Fitness
- Marlborough Gymnastics
- Marlborough Basketball
- Marlborough Volleyball
- Marlborough Netball
- Tasman Netball
- Sport Marlborough activities
- NMDHB community classes
- PD Powerplay
- Special Olympics
- Yoga
- Marlborough Football
- Tasman Makos
- Filipino Basketball
- Live Stronger & Proffit
- Pilates
- Primary, Intermediate and College School groups
- Futsal
- Te Kāhui Kāhu OSCAR Holiday Programme
- Speed & artistic Skating
- School sports and physical education
- Alternative Education Groups
- Marlborough Badminton



EVENTS

While our primary focus is to provide a venue for sport, recreation, and fitness activities, Stadium 2000 remains Blenheim's only facility capable of accommodating large indoor community events with over 600 attendees. Although these events occasionally result in temporary disruptions for our regular users, we recognise their significant importance to both the Marlborough community and the local economy. The growing demand for large-scale events has led to a slight increase in event revenue, reinforcing our role as a central hub for activity and celebration in Marlborough.

Event revenue has doubled during the 2023-24 year, driven by the post COVID-19 recovery and the increased capacity to host larger events.

In the past year we have hosted the following large-scale events:

- Home and Garden Show
- Science Fair
- Community wellbeing Day
- 2023 General Elections
- Conztruct NZ Trade Show
- Caring for Families Tamariki Party
- Kapa Haka Festival
- WinePro (inaugural)

In addition, we hosted the following large sporting events:

- Samoan Independence Day Volleyball Tournament
- NBL Basketball Games
- Gymnastics Festivals
- Power lifting Champs
- South Island Masters
- NZ Skating Championships
- Tae Kwon Do Top of South
- South Island Squash
- Iwi games
- Filipino games
- Brazilian Ju- Jitsu

SQUASH

Regular club use and tournament hosting continue under a long-term lease agreement with the Marlborough Squash Rackets Club. This arrangement allows the club to manage booking data and oversee the general operations of the squash court area. Notably, casual court bookings and Stadium 2000-run squash programmes have seen an increase during the 2023-24 period.

In addition to growing usage, improvements were made to the heating and ventilation systems, enhancing the overall user experience and ensuring a comfortable environment for both regular users and tournament participants. The collaborative agreement between the Trust and the Marlborough Squash Rackets Club remains in place, supporting future growth and further development of squash facilities and programmes.

AQUATICS

Over the past 12 months, the aquatic industry has encountered significant challenges, particularly related to ageing infrastructure and increasing demands from a diverse population. Stadium 2000, like many facilities across New Zealand, is part of a network where 50% of aquatic centres are over 50 years old. The 2024 National Aquatic Facilities Strategy underscores the necessity of upgrades, and our facility is no exception. To better serve our community, Stadium 2000 requires key improvements to accommodate less-abled users, enhance accessibility for swim lessons, and balance the competing demands of water-based sporting codes, aqua joggers, and casual users.

The Strategy also highlights a national shortfall in play, leisure, and hydrotherapy spaces, presenting an opportunity for future development at Stadium 2000 to meet evolving community needs. Addressing these gaps would enable us to provide more diverse and inclusive programming, ensuring all users, regardless of ability or purpose, have access to quality aquatic services.

Water is a universal medium that can be enjoyed by almost everyone, regardless of age, gender, ability, or ethnicity. Studies consistently demonstrate the physical, mental, and social health benefits of recreating in water. Our facilities have become vital to the Marlborough community, and we remain committed to supporting these needs.



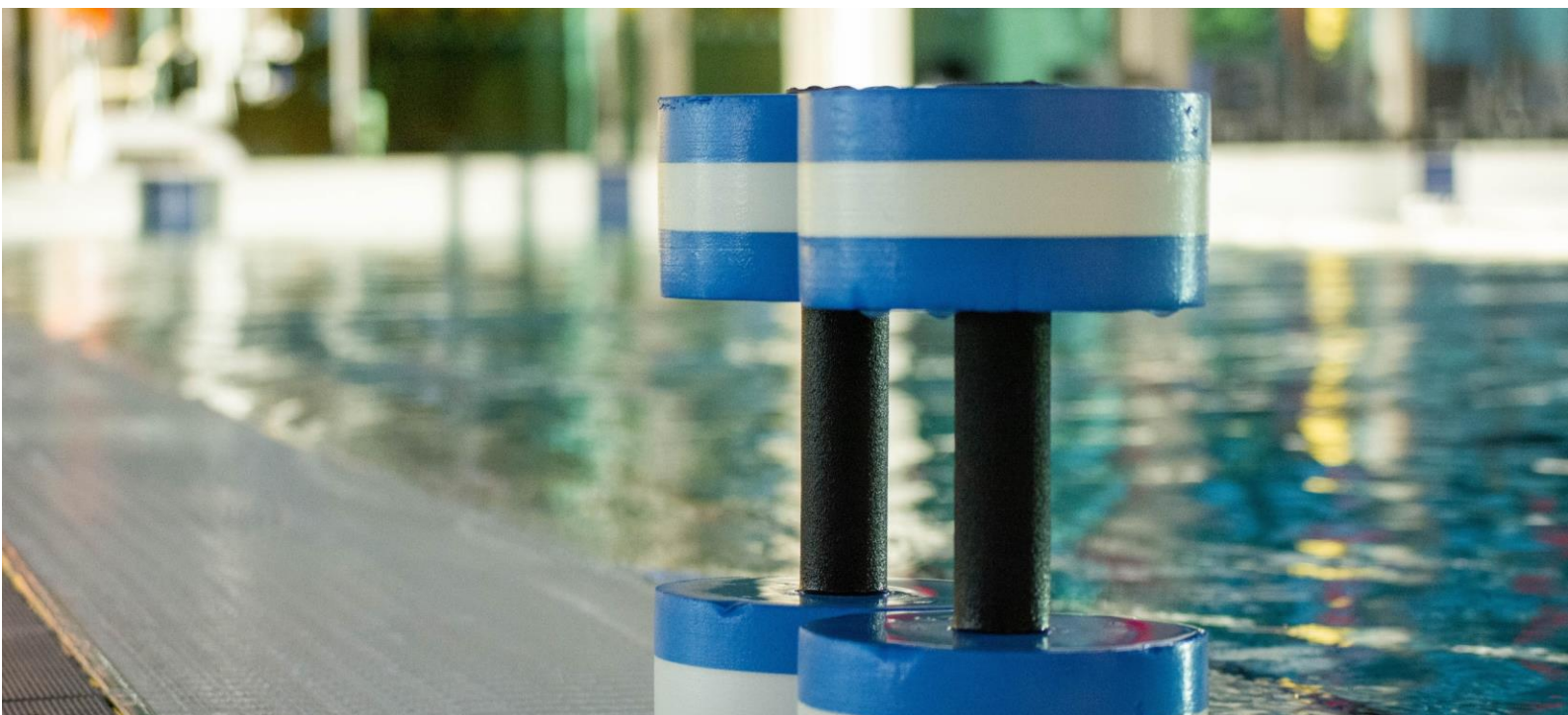
Lifeguard recruitment and retention, combined with ageing infrastructure, have impacted many aquatic centres nationwide, leading to reduced hours or programme cuts. However, Stadium 2000 has successfully avoided these disruptions. Despite our ageing facility, we have maintained uninterrupted operations, with pool use in 2023-24 showing a steady increase across all age groups. To continue providing inclusive services to all segments of our community, particularly those with mobility challenges, the need for upgrades has become both essential and urgent.

Investing in aquatic facilities is crucial, with Sport NZ estimating a social return of \$2.12 for every \$1 spent on sport and physical activity.

While aquatic centres are not typically financially profitable, their value lies in the wellbeing returns they generate. Stadium 2000's role as a key provider of aquatic services in Marlborough underscores this, as we continue to offer high-quality programmes that enhance the health and wellbeing of our community. However, continued investment in facility upgrades is necessary to meet future demands and ensure that Stadium 2000 remains a central hub for health, leisure, and community engagement in Marlborough.

Our regular clubs and programmes include:

- Water Polo
- Underwater Hockey
- Swim School
- Triathlon training
- Blenheim Masters Swimmers
- Blenheim Swim Club
- Marlborough Boys' College
- School visits & swim sports
- Special Olympics
- Fundamental Skills Programme
- Water World Wipe Out weekend
- Brainwaves
- Group Fitness Aqua Classes
- Holiday Programmes
- Marlborough Girls Additional Needs
- Rarangi Surf Lifesaving



SWIM SCHOOL

In the 2023-24 period, our Swim School has experienced a notable increase in enrolments, with 5,233 weekly participants compared to 5,109 the previous year. This growth underscores the success of our programme, though it also highlights capacity constraints, particularly in our after-school sessions. Classes are offered on a school term basis, complemented by additional holiday intensive lessons to accommodate varying schedules and community need.



During the January holiday period, we expanded our reach by delivering services rurally, utilising local school pools to ensure access for those who may find it challenging to attend term-time lessons.

The continued high demand, particularly for preschool programmes, underscores the essential role our Swim School plays in the community. Our partnership with Maataa Waka to offer a “māmā and mokopuna” weekly programme has been highly successful, and the uptake of our migrant swim lessons further demonstrates the need for diverse and inclusive service offerings.

Recruitment and retention of quality swim instructors continue to be a top priority, given the high demand for trained professionals. Building a robust team and retaining skilled senior instructors are essential as we work to expand our capacity and ensure the continued delivery of high-quality aquatic education.

This year, we proudly became one of the first facilities to achieve accreditation under Swimming New Zealand's new accreditation and registration framework for Swim Schools. Our commitment to staying at the forefront of Swim School technology and initiatives reflects our dedication to enhancing our programmes and facilities.

WATER SAFETY

In addition to our Swim School, Stadium 2000 delivers subsidised learn-to-swim programmes in school pools, as well as water safety skills sessions at our aquatic centre. These lessons are specifically designed to reduce preventable drownings and water safety incidents within our community.

This initiative is particularly important in the current challenging financial climate, as many families may be unable to afford traditional Swim School enrolments. The strong participation rates underscore the need for accessible water safety education, ensuring all children have the opportunity to learn vital lifesaving skills. Looking ahead, we plan to enhance the programme by offering a more comprehensive water safety component for Bohally Intermediate's Water Safety Days, as well as within our college offerings.

This year, we have further expanded our water safety initiatives with both the Red Cross and the Marlborough Multicultural Centre. These collaborations enable us to provide water safety presentations tailored to the specific characteristics of Marlborough's waterways, alongside familiarisation tours of Stadium 2000 that highlight our aquatic services and recreational opportunities for families.

In partnership with the Marlborough Multicultural Centre, we have also introduced women-only and youth learn-to-swim lessons for refugees and newcomers to New Zealand, ensuring that all members of our diverse community have access to essential water safety education.



HOLIDAY PROGRAMMES

Holiday programme operated for nine weeks of school holidays during the 2023-24 year. Our programme is OSCAR accredited and attendance is partially subsidised by Te Kāhui Kāhu. Our programme continues to be fully subscribed with enrolments remaining stable around 2200 for the year, which is consistent with previous years programme participation.

Holiday Programmes are essential for many families where parents have to work and need a safe, fun and educational activity programme for their children during work hours. The Holiday Programme follows the Stadium 2000 ethos of helping to build an active, healthy lifestyle.

FUNDAMENTAL SKILLS

Our Fundamental Skills programme has continued to play a crucial role in providing primary-aged children in Marlborough with opportunities for physical activity and sports engagement. Delivered during school terms from 10:45 am to 2:30 pm daily, the programme includes structured activities such as team building, problem-solving, and a variety of wet and dry sports.

The focus of the Fundamental Skills programme is to encourage participation by overcoming barriers related to cost, reluctance to try new activities, and the misconception that one needs to be skilled before participating. This approach aims to make physical activity accessible to all children, regardless of their initial ability or experience. It serves as an important pathway, introducing students to sports and physical exercise, and preparing them for future recreational and community activities.



The programme also addresses the needs of neurodiverse children and those facing behavioural challenges, recognising the unique obstacles they may encounter within the traditional school system. By fostering an inclusive, active environment, we aim to provide a supportive space where all students, including those with specific learning or behavioural needs, can participate and thrive.

Despite financial constraints and challenges, the Trust remains committed to the Fundamental Skills programme. This commitment is particularly important given the national trend of increasing inactivity. While the majority of sessions are held at the Stadium, our team travels to remote rural schools to ensure broad programme access.

Total student participation numbers have remained stable, with 11,384 in 2023-24 compared to 11,376 in the previous year. This stability reflects the ongoing relevance and impact of the programme in promoting physical activity and supporting the well-being of children across Marlborough.

HEALTH AND FITNESS CENTRE

Membership at the Health and Fitness Centre has reached an unprecedented high, demonstrating consistent growth throughout the year. While post-COVID trends initially saw an increase predominantly among the older demographic, recent growth has been primarily driven by younger members. This shift highlights a growing focus on health and well-being among younger generations, alongside an increased emphasis on achieving a healthy work-life balance.

In response to this increased interest, our Health and Fitness team has continued to see increased demand for wellness presentations and outreach from local businesses and corporate groups. In alignment with our commitment to community well-being, we are expanding these services to reach a wider audience, educating individuals on the mental, physical, and quality-of-life benefits of exercise and recreation.

To enhance the member experience, we have made significant upgrades to the gym space this year. This includes a substantial investment in equipment, a specialised multi-use turf area, an upgraded sound system and workout interactive timing technology.

Despite our commercial operations, the Stadium Health and Fitness Centre remains committed to being an affordable option in the health and fitness market. Our members continue to enjoy comprehensive access to a wide range of group fitness classes and premium facilities, including the pool, sauna, steam room, and spa, all included in membership packages.

This year, we have also focused on developing and expanding community fitness programmes to promote greater participation in sport and wellness, particularly for individuals facing additional challenges or barriers to access. Key initiatives such as express lunchtime classes and complimentary women-only sessions have been well-received, drawing both members and casual users and significantly enhancing community engagement and facility utilisation.



REFLECTIONS & FUTURE COMMITMENT

The Stadium's success is ultimately our success as a community. Community remains at centre of everything we do, and my sincere thanks go to all our users and supporters for their continuing loyalty and support as we navigated our way through the challenges of the past year. It serves as a reminder of what great people we have in Marlborough and how we all share the commitment to work together to ensure our community stays healthy, active and can thrive.

I would like to acknowledge my trustees, all of whom are volunteers dedicating significant time to ensure the successful operation of our facility. This year, we are pleased to welcome new trustee Martin Fletcher. Martin brings a wealth of experience and fresh perspective that will be invaluable as we continue to navigate the future of sport, recreation, and community wellbeing in the region. Understanding the evolving needs of our Marlborough community is crucial for planning the future of play, active recreation, and sport. Thank you all for your time, input, direction, and your thoughtful guidance in driving our strategy and mahi.

I especially wish to extend my thanks and appreciation to Simon Halliday who retired as a trustee in October 2023 after 24 years of service to the Marlborough Stadium Trust. Simon has been a steadfast presence at the Stadium and his loyalty, pragmatism and extensive knowledge of our operations have contributed significantly to the success of the Stadium in making it what it is today. We wish Simon an enjoyable, well-deserved retirement and all the best for his future endeavours.

To my Stadium team, this year has been incredibly fulfilling. Your passion for community and understanding what drives participation in sport, recreation, and aquatics shine through in everything you do. The commitment to making physical activity meaningful and enjoyable for everyone is inspiring. Your efforts in keeping our doors open, welcoming customers, and fostering continued growth and success of our activities are what makes us who we are. Thank you for all that you do.

Looking forward to 2025, our focus is on our people and community, and together striving for success. I'm excited about the possibilities ahead and grateful for the journey we share.

Eharu taku toa I te toa takitahi. Engari, he toa takitini.

- *Success is not the work of one, but the work of many.*

Bridget (Bids) Taylor
General Manager
Marlborough Stadium Trust

TREASURER'S REPORT

I am pleased to present the 2023-2024 financial statement for the Marlborough Stadium Trust. It has again been a very positive financial year, with the Trust continuing to operate fiscally responsible manner whilst continuing to benefit the Marlborough community.

The financial statement for the 2023 – 2024 year received an unadjusted audit report by independent auditors NMA Nelson Marlborough Audit Limited.

The Marlborough Stadium Trust has recorded a net operating surplus for the year of \$191,330. This was achieved from a total turnover of \$4,313,525 which is up 4.35% on the previous financial year's result.

72.9% of the Trust's revenue is from activity-based income streams including Aquatics, Health and Fitness Centre, Stadium, Programmes and Leases.

Council funding amounted to 20.1% of the Trust's total revenue, slightly down on the previous year's 20.3%. Other income, including Sponsorships, Grants and Interest, amounted to 7% of total revenue.

The Trust works hard to ensure that community and sporting groups can access the resources they need to thrive, and that cost is not a barrier for a child to swim. This is not only a core value of the Trust; it is a fundamental objective set out in our Trust Deed. The Trust has continued to maintain affordable entry costs to the facility.

The Total Expenses for the year increased by 11.14% to \$3.95M. Of the Total Expenses, the Trust's Operational Expenses increased by 25% (mainly insurance and energy costs) to \$1.11M for the year, and Administration costs increased 14.2% to \$396K for the year. The Trust closely monitors energy usage and costs and continues to explore means of reducing insurance costs.

Employment costs account for 49% of the Total Expenses. Employment costs continue to be the Trust's most significant area of expenditure at \$1.93M. This represents a 25.9% increase on the previous financial year. While employee retention has continued to be a challenge, significant improvements have occurred compared to 2023. This and general wage movements are the main contributors to the increase in costs.

The depreciation expense increased on last year, generally reflecting the depreciation on the Trust's significant acquisition of new gym equipment.

Repairs and Maintenance expenditure increased 14% on the previous financial year to \$396K. This reflects that non-critical works have, where appropriate, been put on hold pending the current review of the Trust's Asset Management programme. This was identified as a critical outcome of the Trust's "Strategy for the Future" which will guide and inform the Trust's financial modelling and scaling for the future.

The Trust's balance sheet continues to show a stable position with recorded net assets of \$7.8M compared to \$7.2M last year. The balance sheet also records Asset Management funds of \$2.6M. These funds are held for the maintenance and development of the facility, as well as operational contingencies.

Of note, the Trust has provided for an Asset Replacement Provision in this year's reporting. The Trust's accounting is undertaken on a historical cost basis.

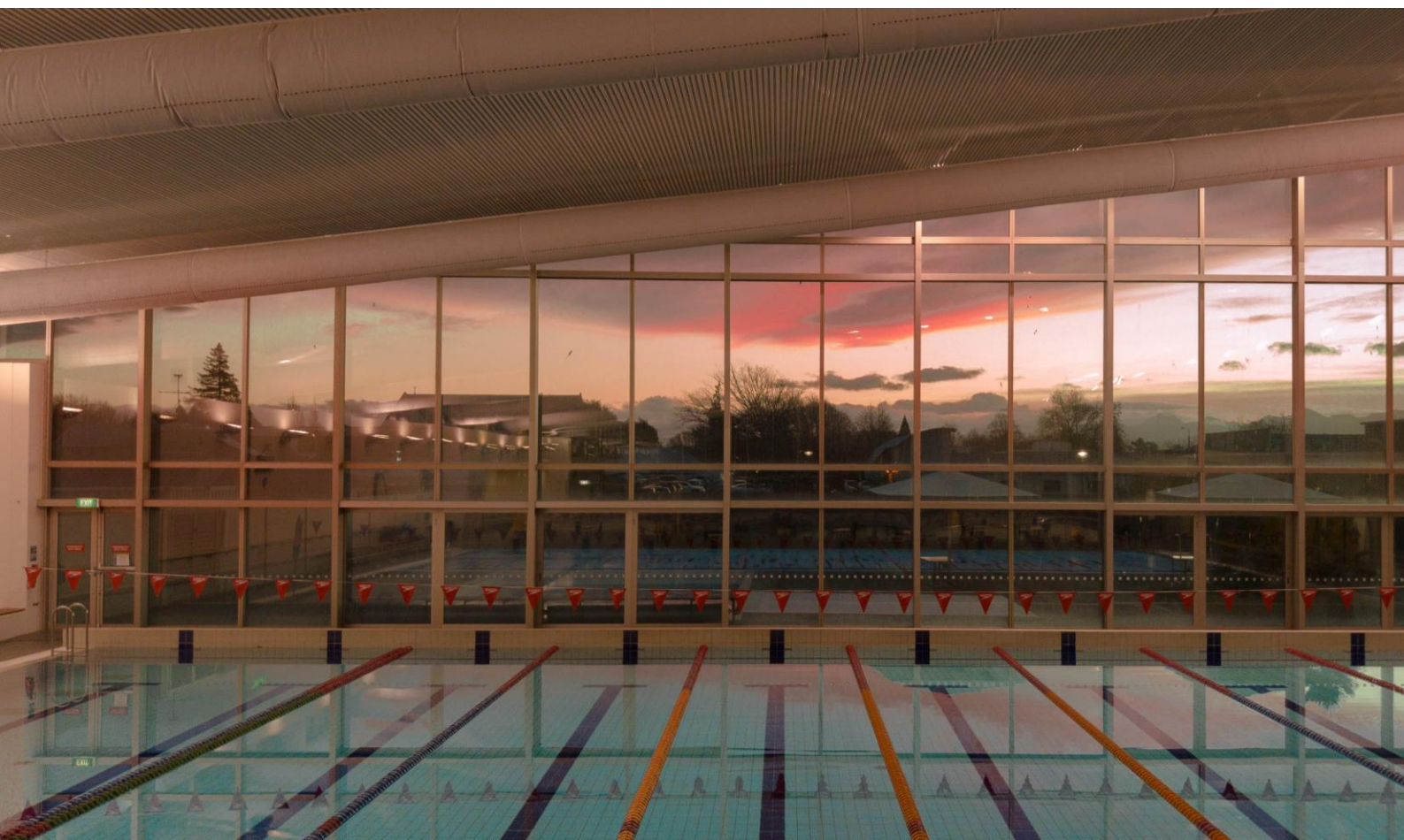
While this is appropriate for an entity of the Trust's size, it has the potential to overstate

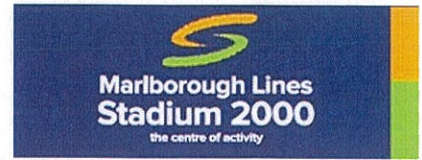
the Trust's financial position. Accumulated depreciation will not generate sufficient funds for the replacement of assets when using cost accounting with long life assets in periods of high inflation. The Trust has provided for an Asset Replacement Provision of \$173K to appropriately mitigate this ongoing risk. The methodology and calculations for the Asset Replacement Provision have been audited and accepted.

Major strategic goals are set to be achieved in the next financial year to ensure that the Trust is future-proofing the community for continued success, whilst remaining agile and responsive to the facility ageing.

I would like to thank my fellow Finance Committee members Matt Kerr, Simon Halliday (retired), Martin Fletcher and Bridget Taylor for their ongoing financial management of the Trust. The Trust continues to be in a very positive financial position to continue to serve and support the Marlborough community.

Samantha Forrest
Treasurer
Marlborough Stadium Trust





Annual Report

Marlborough Stadium Trust
For the year ended 30 June 2024

Prepared by WK Advisors and Accountants Limited

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Trust Directory

Marlborough Stadium Trust For the year ended 30 June 2024

Date of Formation

17 August 1998

Trustees

Paul McKendry
Mathew Kerr (Chairman)
Simon Halliday - Retired October 2023
Benjamin Glover
Anna Houkamau
Kelly Thompson
Samantha Forrest (Treasurer)
Martin Fletcher - Appointed October 2023

General Manager

Bridget Taylor

Charities Register Number

CC28847

Nature of Business

Operation of Leisure Services and Facilities

Donee Status

Marlborough Stadium Trust is approved as a charity and for donee status.

Registration number - CC28847

IRD Number

070-621-428

GST Status

Payments basis, two monthly, coinciding with balance date.

Chartered Accountants

WK Advisors and Accountants Limited
P O Box 349
Blenheim 7240

Auditors

NMA Nelson Marlborough Audit Limited
PO Box 732
Nelson 7040

Solicitors

Hardy-Jones Clark
Blenheim

Bankers

Westpac Bank
Blenheim

Why the organisation exists?

Vision: What is the organisation working towards?
"To be the centre of activity for all"

Mission: What activities does your organisation do?

"To build a community that is active, connected and inspired"

What the organisation did during the year to achieve their vision and mission?

How are you going to go about your mission to achieve our vision and what will you be measuring to achieve this?

Goal 1

Provide a platform to educate, inspire and celebrate our community.

Metric

Increase activity levels:
Memberships to 2,279 (3.6% increase)
1,243,800 facility visits (17.25% increase)
1233 Swim school attendances per week (6.6% increase)

Metric

Establish new wet and dry base Group Fitness Offerings:
30-minute lunchtime express HIIT classes
30-minute lunchtime express RPM classes.
Expanded aqua-aerobics class offerings.

Metric

Targeted removal of barriers to participation to increase activity levels and inclusivity across diverse communities
Free of charge multicultural and women's only fitness sessions established.

Goal 2

Growing our wellbeing ecosystem with partnerships

Metric

Host three key regional/national sporting events in support of Marlborough's economic wellbeing strategy.
1. Secondary Schools Water Polo Champs
2. South Island Pacific Volleyball Festival
3. NZ Speed Skating Nationals

Metric

Host a new key community outreach initiative focused on drawing a new demographic into facility.
"Dog Day Out" hosted in partnership with Maataa Waka Tautoko Kararehe/Animal Control.

Metric

Youth/Rangatahi initiative aimed at creating opportunity for something to do for this demographic.
"Water World Waterpark Weekend" supported in partnership with Wipeout Inflatables.

Goal 3

A purpose lead team equipped for the future.

Metric

Resourced for full operating hours and annual growth.
Full delivery of facility operating hours achieved for the 2023-24 year.

Metric

Recognised for top quartile culture, inspiring Marlborough with our sense of community.

Metric

Team skilled and equipped for community wellbeing education and outreach.
New facility Customer Relations Management system implemented to enhance service delivery.

Statement of Comprehensive Revenue and Expenses

Marlborough Stadium Trust For the year ended 30 June 2024

	NOTES	2024	2023
Revenue from Exchange Transactions			
Operating Revenue		2,780,168	2,622,630
Programme Revenue	10	141,192	144,125
Lease Income		217,316	196,532
Interest Received		173,791	109,899
Total Revenue from Exchange Transactions		3,312,467	3,073,185
Revenue from Non-Exchange Transactions			
MDC Contribution	6	870,463	839,000
Operational Grants	11	50,000	71,250
Sponsorship		68,996	71,952
Donations Received		-	5,000
Total Revenue from Non-Exchange Transactions		989,458	987,202
Total Revenue		4,301,925	4,060,387
Other Income			
Covid-19 Wage Subsidy		600	19,770
MSD - Apprenticeship Scheme		11,000	39,500
MSD - Mana for Mahi Programme		-	14,023
Total Other Income		11,600	73,293
Expenses			
Operational Expenses		1,110,068	881,831
Employment Expenses		1,931,979	1,647,394
Administration Expenses		396,327	346,995
Repairs & Maintenance		320,828	515,746
Depreciation		180,990	155,378
Audit Fees		8,848	5,800
Total Expenses		3,949,041	3,553,144
Net Operating Surplus / (Deficit)		364,484	580,536
Other Comprehensive Revenue and Expenses			
Asset Provision		173,154	-
Total Other Comprehensive Revenue and Expenses		173,154	-
Total Comprehensive Revenue and Expense for the Year		191,330	580,536

These statements are to be read in conjunction with the Notes to the Financial Statements and are subject to the Auditors Report.

Statement of Changes in Net Assets/Equity

Marlborough Stadium Trust For the year ended 30 June 2024

	2024	2023
Equity		
Opening Balance	7,769,361	7,188,825
Increases		
Surplus / (Deficit) for the Period	191,330	580,536
Total Increases	191,330	580,536
Total Equity	7,960,691	7,769,361

These statements are to be read in conjunction with the Notes to the Financial Statements and are subject to the Auditors Report.

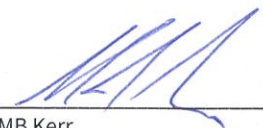
Statement of Financial Position

Marlborough Stadium Trust As at 30 June 2024


	NOTES	30 JUN 2024	30 JUN 2023
Assets			
Current Assets			
Accounts Receivable	14	224,084	328,854
Prepayments	15	36,979	32,921
Stock - Merchandise		10,590	8,892
Cash and Cash Equivalents	12	1,283,555	692,383
Gym Equipment Upgrade		-	77,785
Total Current Assets		1,555,208	1,140,835
Non-Current Assets			
Fixed Assets	19	4,874,707	4,834,696
Investments			
Asset Management Plan Funds	13	2,611,201	2,600,000
Total Investments		2,611,201	2,600,000
Total Non-Current Assets		7,485,908	7,434,696
Total Assets		9,041,116	8,575,531
Liabilities			
Current Liabilities			
Accounts Payable	16	369,938	321,644
Grants not expended	11	30,000	-
Income Received in Advance	17	170,311	179,374
Marlborough Lines Sponsorship in Advance		56,168	53,996
MDC Contribution in Advance		209,749	209,749
GST		71,104	41,406
Total Current Liabilities		907,270	806,170
Non-Current Liabilities			
Asset Replacement Provision	18	173,154	-
Total Non-Current Liabilities		173,154	-
Total Liabilities		1,080,425	806,170
Net Assets		7,960,691	7,769,361
Trustee Funds			
Accumulated Funds			
Accumulated Funds		7,769,361	7,188,825
Surplus / (Deficit) Transferred		191,330	580,536
Total Accumulated Funds		7,960,691	7,769,361
Total Trustee Funds		7,960,691	7,769,361

These statements are to be read in conjunction with the Notes to the Financial Statements and are subject to the Auditors Report.

The financial statements have been audited. The accompanying notes form part of the financial statements and should be read in conjunction with the reports contained herein.



MB Kerr
Trustee



SJ Forrest
Trustee

Date: 3/10/2024

These statements are to be read in conjunction with the Notes to the Financial Statements and are subject to the Auditors Report.

Statement of Cash Flows

Marlborough Stadium Trust For the year ended 30 June 2024

	2024	2023
Cash Flows from Operating Activities		
Cash received from		
Receipts from customers	3,943,046	3,471,899
Interest, dividends and other investment receipts	114,658	66,758
Lease Income	167,262	164,454
Sponsorship & Grants	150,033	156,032
GST	35,068	(39,276)
Covid-19 Wage Subsidy	600	19,770
MSD - Apprenticeship Scheme	11,000	39,500
Total Cash received from	4,421,667	3,879,135
Cash applied to		
Payments to suppliers	(1,845,337)	(1,689,870)
Payments to Employees	(1,806,884)	(1,630,265)
Total Cash applied to	(3,652,221)	(3,320,135)
Total Cash Flows from Operating Activities	769,446	559,000
Cash Flows from Investing Activities		
Cash received from		
Receipts from sale of property, plant and equipment	-	1,957
Total Cash received from	-	1,957
Cash applied to		
Payments to acquire property, plant and equipment	(167,072)	(131,144)
Movement in term deposits	(11,201)	(486,476)
Total Cash applied to	(178,273)	(617,620)
Total Cash Flows from Investing Activities	(178,273)	(615,663)
Net Increase/ (Decrease) in Cash	591,173	(56,663)
Cash Balances		
Cash and cash equivalents at beginning of period	692,383	749,046
Cash and cash equivalents at end of period	1,283,556	692,383
Net change in cash for period	591,173	(56,663)

These financial statements are to be read in conjunction with the Notes to the Financial Statements and are subject to the Auditors Report.

Reconciliation of Operating Cash Flow to Net Profit

Marlborough Stadium Trust For the year ended 30 June 2024

	2024	2023
Cash and Cash Equivalents as per Cash Flow Statement		
Westpac - 00 Account	479,081	696,578
Westpac Business Online Saver	811,181	-
Gym Bank Account	100	100
Swim School Bank Account	100	100
Cash on Hand	1,151	722
Till Floats	302	302
Westpac Credit Card	(8,360)	(5,419)
Total Cash and Cash Equivalents as per Cash Flow Statement	1,283,555	692,383

	2024	2023
Reconciliation of Operating Cash Flow to Net Surplus / (Deficit)		
Surplus / (Deficit) for the Year	191,330	580,536
Working Capital Adjustments for the Year:	-	-
Add Back Depreciation for the Year	180,990	155,378
Add Back Asset Provision	173,154	-
Add Back Net Loss on Sale of Fixed Assets	23,856	937
Deduct Depreciation Recovered on Sale of Fixed Assets	-	(1,957)
Creditors	48,294	108,250
Debtors	163,903	(241,175)
Grants not Expended	30,000	(11,250)
GST	29,698	(23,496)
Income in Advance	(6,892)	32,935
Interest Accrued	(59,133)	(43,141)
Payments in Advance	(4,058)	(772)
Stock	(1,698)	2,755
Total Reconciliation of Operating Cash Flow to Net Surplus / (Deficit)	769,445	559,000

These statements are to be read in conjunction with the Notes to the Financial Statements and are subject to the Auditors Report.

Notes to the Financial Statements

Marlborough Stadium Trust For the year ended 30 June 2024

1. Reporting Entity

The reporting entity is the Marlborough Stadium Trust. The Marlborough Stadium Trust is domiciled in New Zealand and is a Trust registered under the Charitable Trusts Act 1957.

2. Statement of Compliance

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"). They comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities. For the purposes of complying with NZ GAAP, the Marlborough Stadium Trust is a public benefit not-for-profit entity and is eligible to apply Tier 2 Not-For-Profit PBE IPSAS on the basis that it does not have public accountability and it is not defined as large.

The Board of Trustees has elected to report in accordance with Tier 2 Not-For-Profit PBE Accounting Standards and in doing so has taken advantage of all applicable Reduced Disclosure Regime ("RDR") disclosure concessions.

3. Statement of Accounting Policies

(a) Basis of Measurement

The financial statements have been prepared on the basis of historical cost with the exception that certain financial instruments are measured at amortised cost.

(b) Functional and Presentational Currency

The financial statements are presented in New Zealand dollars (\$), which is the Marlborough Stadium Trust's functional currency.

(c) Critical accounting estimates and assumptions

In preparing these financial statements, the Trustees have made estimates and assumptions concerning the future in regards to asset useful lives and impairment of assets. Where these estimates and assumptions are considered critical by the Trustees, they are disclosed in the relevant note below.

(d) Revenue

Revenue is recognised to the extent that it is probable that the economic benefit will flow to the Marlborough Stadium Trust and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised:

Revenue from exchange transactions

Sales of Services and Membership Fees

Sales of services are recognised in the accounting period in which the services are rendered. Fees and subscriptions received in exchange for monthly access to members' facilities are initially recorded as income in advance and recognised in revenue evenly over the membership period.

Where members purchase specific services, revenue is initially recorded as revenue in advance, and then recognised proportionally on the basis of the value of each session relative to the total value of the purchased services.

Event Income

Event hosting income is initially recorded as revenue in advance, and then recognised in the month the event actually takes place.

Lease Income

Lease income is recognised on an accruals basis in accordance with the substance of the relevant agreements.

Interest Income

Interest revenue is recognised as it accrues, using the effective interest method.

Revenue from non-exchange transactions

Grant Revenue

Grant revenue includes grants given by other charitable organisations. Grant revenue is recognised when the conditions attached to the grant has been complied with. Where there are unfulfilled conditions attaching to the grant, the amount relating to the unfulfilled condition is recognised as a liability and released to revenue as the conditions are fulfilled.

Sponsorship Revenue

Sponsorship income is recognised on an accruals basis in accordance with the substance of the relevant agreements.

MDC Contributions

Marlborough District Council contributions are recognised on an accruals basis in accordance with the substance of the relevant agreements.

(e) Financial Instruments

Financial assets and financial liabilities are recognised when the Marlborough Stadium Trust becomes a party to the contractual provisions of the financial instrument.

(f) Financial Assets

Financial assets within the scope of NFP PBE IPSAS 29 Financial Instruments: Recognition and Measurement are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or available-for-sale financial assets. The classifications of the financial assets are determined at initial recognition.

The categorisation determines subsequent measurement and whether any resulting income and expense is recognised in surplus or deficit or in other comprehensive revenue and expenses. The Marlborough Stadium Trust's financial assets are classified as either financial assets at fair value through surplus or deficit, or loans and receivables. The Marlborough Stadium Trust's financial assets include: cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and investments.

All financial assets except for those at fair value through surplus or deficit are subject to review for impairment at least at each reporting date. Financial assets are impaired when there is any objective evidence that a financial asset or group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below:

Held to maturity investments

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Marlborough Stadium Trust has the positive intention and ability to hold to maturity.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less any allowance for impairment. The Marlborough Stadium Trust's cash and cash equivalents, short-term investments, receivables from non-exchange transactions, receivables from exchange transactions and non-equity investments fall into this category of financial instruments.

(g) Financial liabilities

The Marlborough Stadium Trust's financial liabilities include trade and other payables, employee entitlements, loans and income not due. All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method except for financial liabilities at fair value through surplus or deficit.

(h) Cash and Cash Equivalents

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. These are detailed in the relevant note below.

(i) Investments

Investments comprise term deposits which have a term of greater than three months and therefore do not fall into the category of cash and cash equivalents.

Investments are carried at the lower of cost and net realisable value. Where in the Trustees' opinion there has been a permanent reduction in the value of the investments this has been brought to account in the current period.

(j) Income Tax

The Trust is a Registered Charity under the Charities Act 2005 and has no liability for taxation due to the fact that it has charitable status.

(k) Receivables

Receivables are stated at their estimated realisable value. Bad debts are written off in the year in which they are identified.

(l) Property, Plant and Equipment

Property, plant and equipment is stated at historical cost less accumulated depreciation and impairment. Details of fixed assets are set out in Note 19 to these financial statements. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Marlborough Stadium Trust and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the Statement of Comprehensive Income during the financial period in which they are incurred.

(m) Depreciation

Depreciation rates suggested by Inland Revenue have not been adopted. All policies have been applied on bases consistent with those used in previous years.

Depreciation has been charged on a straight line basis, at rates approved by the Trustees. Details of rates and depreciation claims are set out in the Fixed Asset Register included herein. The depreciation rates used are as follows:

- Buildings 0% - 7% CP or DV
- Plant & Equipment 4% - 40% CP or DV

(n) Inventories

Inventories are recorded at cost.

(o) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of GST except for receivables and payables, which are stated with the amount of GST included.

Items are included in the Statement of Cash Flows net of GST.

(p) Employee Earnings

Liabilities for wages and salaries, annual leave and accumulating sick leave are recognised in surplus or deficit during the period in which the employee provided the related services. Liabilities for the associated benefits are measured at the amounts expected to be paid when the liabilities are settled.

Employee earnings, previously earned from past services, that the Trust expect to be settled within 12 months of reporting date are measured based on accrued entitlements at current rate of pays. These include salaries and wages accrued up to the reporting date and annual leave earned, but not yet taken at the reporting date.

4. Asset Management Plan Funds

The Trust is not developing a facility replacement fund. It is the intention, within the financial capability of the Trust, to fund the maintenance of the facility, the repair and maintenance of the plant and equipment and targeted facility development. The asset management plan funds of \$2,611,200 shown on the balance sheet are funds held in term deposit for these purposes.

5. Securities and Guarantees

There is a General Security Agreement over all present and after acquired property. There is also a GSA over the funds held in a term deposit account that is limited to \$200,000.

6. Funding Agreement

In existence is an agreement between the Marlborough District Council and the Trust which provides for operational funding \$839,000 for the year ended 30 June 2024. This is allocated between the Stadium (\$39,000) and Aquatics (\$800,000). The Trust received a one-off contribution of \$31,463 from Marlborough District Council for the 2024-year for an annual CPI adjustment, this has been allocated between the Stadium (\$1,463) and Aquatics (\$30,000).

7. Lease

The Trust has leased the Aquatic Centre complex and the land that the Stadium building and surrounds occupies from the Marlborough District Council for a period of 60 years (3 x 20 years at the Trust's option). This is at a peppercorn rental. This lease began during the 1999 financial year. The lease was formally varied to accept the second 20 year term during the 2022 year.

8. Audit

These financial statements have been subject to audit, please refer to Auditor's Report.

	2024	2023
9. Total Revenue		
Total Revenue is made up as follows:	-	-
Revenue from Exchange Transactions	3,312,467	3,073,185
Revenue from Non-Exchange Transactions	989,458	987,202
Total Revenue	4,301,925	4,060,387

10. Programme Revenue

Programme Revenue of \$141,192 (2023: \$144,125) consists of income received for the following programmes:

- Fundamental Skills programme
- School Holiday programme

	2024	2023
11. Grants Received		
Grants Received		
Blue Door	-	-
Rata Foundation	60,000	30,000
Kiwisport Funding	-	-
Redwood Trust	20,000	30,000
Ministry of Social Development	-	-
Sport Tasman	-	-
OSCAR	-	-
NZ Lotteries	-	-
Total Grants Received	80,000	60,000
Add 2023 Grants expended in 2024 Year:		
Rata Foundation	-	-
Sport Tasman	-	11,250
Total Add 2023 Grants expended in 2024 Year:	-	11,250
Less Grants not expended until 2025		
Rata Foundation	(30,000)	-
Sport Tasman	-	-
OSCAR	-	-
Total Less Grants not expended until 2025	(30,000)	-
Total Grants Received for Year	50,000	71,250
Grants Received - Programmes		
Blue Door	-	-
Rata Foundation	30,000	30,000
Kiwisport Funding	-	-
Redwood Trust	20,000	30,000
Ministry of Social Development	-	-
Tasman Regional Sports Trust	-	11,250
Total Grants Received - Programmes	50,000	71,250
Grants Received - Aquatics		
NZ Lotteries	-	-
Total Grants Received - Aquatics	-	-
Total Grants Received for Year	50,000	71,250

	2024	2023
12. Cash and Cash Equivalents		
Cash and Cash Equivalents include the following components:	-	-
Westpac - 00 Account	479,081	696,578
Westpac Business Online Saver	811,181	-
Westpac Credit Card	(8,360)	(5,419)
Swim School Bank Account	100	100
Gym Bank Account	100	100
Till Floats	302	302
Cash on Hand	1,151	722
Total Cash and Cash Equivalents	1,283,555	692,383
	2024	2023

13. Investments - Asset Management Plan Funds

Westpac Term Deposits - Maturing within 12 months of balance date	2,611,201	1,850,000
Westpac Term Deposits - Maturing after more than 12 months of balance date	-	750,000
Total Investments - Asset Management Plan Funds	2,611,201	2,600,000
	2024	2023

14. Accounts Receivable

Receivables from Exchange Transactions	224,084	328,854
Receivables from Non-Exchange Transactions	-	-
Total Accounts Receivable	224,084	328,854
	2024	2023

15. Payments in Advance

Insurance paid in advance	25,099	24,564
Music Licences	3,524	3,180
Exercise Association	471	-
NZRA Pool Safe	-	-
Recreation Aotearoa	475	-
AVCAN	1,390	1,100
Skeeda	2,549	2,383
Life Fitness	351	351
Australian Leisure Mag	309	344
Find My Shift	223	200
Boardpro	765	800
Waka Kotahi	27	-
NZ Post	162	-
Yellow Pages	434	-
Harvest Alarms	150	-
Swimming NZ Rego	206	-
Miro	268	-

OSCARS	59	-
Chamber of Commerce	517	-
Total Payments in Advance	36,979	32,922
	2024	2023

16. Accounts Payable

Trade Creditors - Exchange Transactions	121,144	247,799
Trade Creditors - Non-Exchange Transactions	-	-
Audit Fee Accrued	5,800	5,800
Holiday Pay Accrued	74,288	68,045
Power Accrued	85,880	-
Wages Accrued	82,826	-
Total Accounts Payable	369,938	321,644
	2024	2023

17. Income in Advance

Tenant Leases and Sponsorship paid in advance	9,929	8,772
Swim School Fees received in advance	1,240	15,818
Gym Memberships received in advance	132,361	99,635
School Holiday Programme Fees received in advance	11,299	11,276
Aquatic Subs Received in Advance	15,482	42,135
Funseekers Marchers	-	-
Jade Promotions Home and Garden Show	-	1,739
Total Income in Advance	170,311	179,375

18. Asset Replacement Provision

An asset replacement provision has been calculated and included in the accounts for 30 June 2024. The Trustees recognize that as the Trust uses historic cost accounting on long life assets, in periods of high inflation, the accumulated depreciation will not generate sufficient funds for the replacement of assets. The asset replacement provisions' purpose is to provide an estimate of the asset replacement cost, combined with accumulated depreciation.

This provision has been calculated by multiplying the purchase price by the forecast Producer Price Index (PPI) value at 30 June 2024, divided by the PPI value at purchase.

Assets such as the Stadium building, and mezzanine is not included in these calculations as they would be replaced using a different funding method.

19. Fixed Assets

COST	Buildings	Plant & Equipment	Vehicles	Total
Balance as at 30 June 2023	6,048,125	1,833,162	-	7,881,287
Add Additions	-	244,857	-	244,857
Less Disposals	11,018	651,131	-	662,149
Balance as at 30 June 2024	6,037,107	1,426,888	-	7,463,995
ACCUMULATED DEPRECIATION	Buildings	Plant & Equipment	Vehicles	Total
Balance as at 30 June 2023	1,514,623	1,531,969	-	3,046,592
Add Depreciation for the Year	92,023	88,968	-	180,991
Less Disposals	5,548	632,745	-	638,293
Balance as at 30 June 2024	1,601,098	988,192	-	2,589,290
CARRYING VALUE	Buildings	Plant & Equipment	Vehicles	Total
Cost	6,037,107	1,426,888	-	7,463,995
Accumulated Depreciation	1,601,098	988,192	-	2,589,290
Balance as at 30 June 2024	4,436,009	438,696	-	4,874,705

20. Key Management Personnel

The key management personnel, as defined by PBE IPSAS 20 Related Party Disclosures, are the members of the governing body which is comprised of the Board of Trustees, General Manager of operations, which constitutes the governing body of the Group, and also the key management staff. No remuneration is paid to members of the Board of Trustees. The aggregate remuneration of key management personnel and the number of individuals, determined on a full-time equivalent basis, receiving remuneration is as follows:

	2024	2023
Total Remuneration	\$561,234	\$481,806
Number of key personnel	6.5	8

During the reporting period, no remuneration or compensation was provided by the Trust to employees who are close family members of key management personnel (2023: \$Nil).

21. Related Party Transactions

Accountancy and Secretarial services have been provided to the Trust by WK Advisors and Accountants Limited, a firm in which Trustee M J Kerr was a Director up to 31 March 2023.

Luke van Velthooven is a director and shareholder of APL Property Blenheim Ltd who retired as a trustee October 2022. The trust pays rates and insurance to APL Property Blenheim Limited.

The related party transactions for the year are as follows:

RELATED PARTY	DESCRIPTION OF TRANSACTIONS	2024 VALUE OF TRANSACTIONS (EXCL)	2023 VALUE OF TRANSACTIONS (EXCL)	2024 AMOUNT OUTSTANDING (INCL)	2023 AMOUNT OUTSTANDING (INCL)
APL PROPERTY BLENHEIM	Trust paid rates and insurance to APL Property Blenheim Limited	244,135	204,070	-	-
WK	Provided accounting and secretarial work for the year as described above	23,927	29,039	575	1,449
Mathew Kerr	Reimbursement of expenses for Trustees functions	592	-	-	-
Samantha Forrest	Reimbursement of Trust expenses	488	-	-	-
Anna Houkamau	Reimbursement of Trust expenses	273	-	-	-

22. Apportionment of Indirect Expenses

Indirect expenses have been allocated to the trading accounts of the Trust on the following basis:

- ACC levies and staff training and expenses have been apportioned based on the wages costs for each trading account.
- Depreciation has been apportioned based on:
 1. The use of the asset where identifiable
 2. General use assets have been apportioned on the basis of:

- Aquatics	50%
- Stadium and Health & Fitness Centre	40%
- Programmes	10%
- Other indirect costs (administration and general operational) have been apportioned on the basis of:

- Aquatics	50%
- Stadium and Health & Fitness Centre	40%
- Programmes	10%

The apportionment of overhead expenses between the trading accounts has been assessed on the relative demand on each area of the overall operations.

23. Insurance Proceeds

Marlborough District Council has replaced the following capital items through their insurance claims in prior years;

Dance Floor 22/08/2022 \$44,490

Carpet 11/01/2022 \$138,529

GTS and Spin Floors 1/12/2021 \$39,010

24. Capital Commitments

There were no known capital commitments at balance date. (2023: Nil)

25. Contingent Liabilities

At balance date there are no known contingent liabilities. Marlborough Stadium Trust has not granted any securities in respect of liabilities payable by any other party whatsoever. (2023: Nil)

26. Events Subsequent to Balance Date

No events or transactions have occurred since balance date which would have a material effect upon the financial statements or which are of such significance as to require mention in the notes to the financial policies. There are no plans or intentions that may materially affect the current value or classification of assets and liabilities.



NMA Nelson Marlborough Audit Ltd

INDEPENDENT AUDITOR'S REPORT

To the Beneficiaries of Marlborough Stadium Trust

Report on the Financial Statements

Opinion

We have audited the financial statements of Marlborough Stadium Trust on pages 3 to 21, which comprise the trust directory, the statement of service performance, the statement of financial position as at 30 June 2024, the statement of comprehensive revenue and expenses, the statement of changes in net assets/equity and statement of cash flows for the year then ended, and notes to the performance report, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Marlborough Stadium Trust as at 30 June 2024 and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Standards with Reduced Disclosure Regime.

Basis for Opinion

We conducted our audit of the financial statements in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)), and the audit of the trust directory and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised).

Our responsibilities under those standards are further described in *the Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We are independent of the Trust in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants (IESBA Code)*, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Trust.

The Responsibility of the Trustees for the Financial Statements

The Trustees are responsible on behalf of the Trust for the preparation and fair presentation of these financial statements in accordance with Public Benefit Entity Standards with Reduced Disclosure Regime, and for such internal control as the Trustees determine is necessary to enable the preparation

and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could be reasonably expected to influence the decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the performance report, including the disclosures, and whether the performance report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



NMA Nelson Marlborough Audit Limited
PO Box 732
Nelson 7040
4 October 2024